

## HIGHLIGHTS >>>

### SUBISU's "Naya Barsa Ko Bahaar" Offer

SUBISU has brought a new-year scheme named "Subisu Naya Barsako Bahaar" for its valued customers on the auspicious occasion of Nepali New Year 2073. Offer avails Clear TV Set-Top Box, Cable Modem with Inbuilt Wireless router, Fiber Modem and TV Receiver- devices absolutely FREE.

Under the New Year scheme, company has introduced exciting packages on its retail based services of Internet and Clear TV, both in individual and combined manner. Offered packages start from Rs.3999 to Rs.10999.

For its existing Internet and Cable TV customers company has also introduced Loyalty offer. Company has bundled its services in a way so that it best suit every customer's requirement.



### SUBISU's Second Sales Outlet "SUBISU STATION" in Ranibari, Kathmandu

SUBISU has launched its new outlet "SUBISU STATION" at Ranibari, Kathmandu. This is the second outlet that SUBISU has established and is planning to open more in coming days. Company's CEO, Mr. Binaya Mohan Saud along with SUBISU's employee, Santosh Subedi inaugurated the outlet.

Through SUBISU Stations, Company aims to facilitate its customers who live nearby, providing better customer care center that includes pre sales, sales and post sales services in a convenient manner.



## SUBISU's FTTH Service Extending its Reach

SUBISU has recently extended FTTH- Fiber to the Home Internet service in four more areas- Makalbari, Mulpani, Kapan Gumba and Boudha Tinchuli – of Kathmandu valley.

To provide reliable and consistence Internet service to its valued customers, company has been continually expanding its FTTH Network in more and more new areas inside and outside the valley.

## SUBISU's "Leadership Development Training" to its Senior Executives

SUBISU has organized two days special training program "Leadership Development Training" to its senior executives. The objective of the training was to provide employees with essential insights for the leadership and influential skills necessary to perform better at their role and responsibilities with minimum supervision and control.

Participants of the training, lectured and trained by Mr. Yogesh Satyal, were learned with various meaningful topics on leadership development.



## SUBISU's Interaction program at Butwal

SUBISU has organized an interaction program with its Butwal-Bhairahawa and Palpa based customers.

One day interaction program was organized to understand the valued customers' current and future requirements and to share the company's future plan, network expansion plan and technologies that are being adopted by the company. In addition to this, company also briefed about its existing services and other value added services to the customers and urged them to utilize the existing network to the fullest.

Program was successfully concluded interacting with the customers that has helped building better relationship.



## Network Expansion at Salleri

SUBISU has recently established a POP at Salleri (Solukhummbu) to cater the needs of the customer at and around the region. Salleri is believed to be the key point for SUBISU to cover the Eastern region for ICT services.

## Network Expansion at Salyan within Next quarter

SUBISU is all set to expand its network in Salyan District within next quarter realizing the necessity of ICT services at and around the region.

The expansion process is underway and will be completed within next quarter.

## Enterprise Solution

Today's business IT needs is beyond connectivity. We can easily access and work on our data virtually by using the state of the art technology through same network. Experience of watching TV to surfing Internet and serving our customer has changed dramatically in recent years. Technology is changing so quickly that a solutions adapted couple of month back might outage within months. SUBISU provides you with technologies with securities that will assist you in your business to manage and store your data. In doing so, you will be able to save your time and resources. With the level of securities and privacy we provide, we will enable you to remotely monitor, access and work on your data from anywhere around the globe.

We are proud to be able to provide you with your total business solutions. With the technologies we provide will help you minimize cost and resources, which in turn will result in increasing your profitability. Our catalog presents the list of the services we can provides to assist our associates.

We believe in growing together that is why we consider our customers as our associates.



### Enterprise Solution comprises following product and services.

- Digital & Cable TV service
- Enterprise Internet Solutions
- Intranet Solutions
- Data Center Solutions
- Wireless Network Solutions
- IP Surveillance Solutions
- Network Security Solutions
- MPLS VPNs
- WAN Ethernet
- Wholesale IP Transit
- Integrated Security Solutions
- Video Conferencing Solutions
- Cloud Computing/Virtualization



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